2010 Annual Report

“Dogs are not our whole life, but they make our lives whole.” -Roger Caras
Mission Statement

The New Hampshire Humane Society (NHHS) is a private nonprofit organization that was founded in 1900. As one of the largest and oldest humane societies in New Hampshire, we provide care for more than 1,300 animals each year, offer a low cost spay/neuter clinic, cruelty investigations and community outreach programs for the cities and towns in the NH Lakes Region.

Our mission and purpose is:

Finding responsible and caring forever homes

To provide shelter and care for lost, abandoned and unwanted animals

To be advocates for animals... speaking for those that cannot speak for themselves

To implement educational programs and provide services to promote responsible pet ownership and the bond between animals and humans

To prevent cruelty to animals

Board of Directors & Advisory Board

President
Susannah Chance

Directors
Deb Carbone
Jeff Cloutier
Colleen Elliott
Julie Irwin
Wendy Palmquist
Ellen Peters
Bill Phenix

Advisors
Investments
Walter Daub

Financial
Ronda Kilanowski

Human Resources
Fran Lefavour
On behalf of the Board of Directors, I offer many thanks to all that have contributed to our efforts to find forever homes for the animals we serve.

Our 2010 outcomes are wonderful – 1,221 animals found homes, 251 dogs were saved from euthanasia in other states, and 618 animals were spayed/neutered through our low-cost SNAP program.

As I have been preparing to transition off the board, I have been thinking about all that has happened in the time I have been associated with NHHS:

- Through the diligence and hard work of our former Executive Director and Board President, a new building was constructed. The building was designed to provide a safe and healthy environment for the animals, and includes warm kennels for the dogs, and sunny community rooms for the cats.
- We have expanded our low-cost spay-neuter services, a key to helping control animal overpopulation.
- We are exploring trap-spay-neuter programs as a method to help manage the feral cat population.
- We continue outreach to the public, including enhancing programs for children. As evidenced by my photo, love of animals starts at a young age!
- Our team works hard every day to ensure that the animals in our care find forever homes and are cared for with love and compassion.
- Our volunteers logged 6,015 hours in 2010 to help us fulfill our mission.

As an independent nonprofit without ties to a national organization, we depend on the support of donors and volunteers. In these challenging economic times we really appreciate those that continue to support our efforts. Support for NHHS can take many forms - board membership, financial support, participation in event planning, direct animal care, or the occasional drop off of a big pack of paper towels or peanut butter (always welcome!)

We look forward to 2011 and hope you will join us in the effort to help the animals that depend upon us.

Warmly,

Susannah Chance
Executive Director’s Message

To our Supporters of the New Hampshire Humane Society:

I am entering my second year as Executive Director of the New Hampshire Humane Society and continue to be as excited to be here as the first day I started. Saving animal’s lives and finding them their “forever homes” is the core of our mission. Our adoption counselors create loving unions by matching the temperament and energy level of our animals with the lifestyle and living situations of the new parents.

In 2010 the programs we continued included low cost spays and neuters, pet therapy programs for our senior citizens, a pet food pantry for those in financial need to feed their animals and a brand new program for elementary school children where they learn animal care and respect over a 5 week course. We will continue to give back to our community friends as a partnership.

The New Hampshire Humane Society has a wonderful dedicated staff and core of volunteers who make this organization run 365 days a year, rain or shine. I am so proud of the hard work, long hours, and dedication that all of the staff and volunteers do every single day. I am honored to be part of this team.

The most important undertaking of NHHS is the care and humane treatment of the more than 1300 animals that come through our doors each year with over 1,200 going to their forever homes.

We strive to make their stay here as short as possible, but not matter how long the wait, all are assured loving treatment and no animal is ever euthanized for time or money constraints.

We have continued to have a significant impact on the number of unwanted animals due to our Spay Neuter Assistance Program (S.N.A.P.). This program provides affordable veterinary services to pets of families in our community. Over 600 animals were altered thereby reducing the number of unwanted dogs and cats. We are educating the public to recognize that spaying and neutering is the key to eliminating pet overpopulation and homelessness. NHHS is doing everything we can to encourage pet owners to alter their animals.

We know that we can’t do this important work alone and we are grateful for your continued support. Thank you for supporting the lifesaving work of the New Hampshire Humane Society and those that cannot speak for themselves!

Mary G. Di Maria

“Cat’s motto: No matter what you’ve done wrong, always try to make it look like the dog did it.” -unknown
2010 has proven to be one of our most successful years in terms of volunteer involvement logging 6015 of service for New Hampshire Humane Society. The volunteer department is dynamic rather than static, people join the program and others leave, the one true constant is a group of stalwart individuals completely dedicated to our organization and the mission.

New this year, a fully fledged Pet Therapy program.

A core group of hand-picked folks visit area nursing homes on Fridays, our designated Pet Therapy Day. Forrest View Manor in Meredith, Belknap County Nursing Home in Laconia, and Golden View Health Care Center in Meredith, are regular visitation spots. Soon to be added in the early part of 2011, Meredith Community Center. Thirteen active volunteers support the program, bringing their own dogs, often alumni, or special shelter dogs. Approximately 800 area elders have benefitted thus far from the comfort of a dog visiting them.

My thanks to: Cindy Bronson, Phil Bohl, Carolyn Brown, Amanda Conaway, William Desmond, Barbara Ganem, Kevin Keady, Brendan Morrison, Becky Mayo, Ed Peck, Penny Ramsay, and Stephanie Robinson for their time and compassion.

2010 saw the successful launch of the Internship program. Specific to the medical wing an identified student was able to conclude eighty hours of service at NHHS learning basic best practices and veterinary skills. The program is geared towards those seriously considering a career in the animal care field and links with local education systems.

Our first intern, Mikayla Blake, graduated at the end of the year with full recognition for her efforts noted at Laconia High School. The program will be expanded in 2011 to 120 hours of service with more in depth competencies for the volunteer accepted.

Volunteers were instrumental in smooth operation of many events both large and small; Funspot Triathlon, Craft Fairs, Annual Auction, Adopt A Thon to name but a few, all staffed by volunteers. These opportunities could not be successful without their time, support and commitment.

Animal Champions program got off to a wonderful start in 2010. Again, a core group of volunteers with a special affinity for children, the next generation of pet owners, hosted and taught children from Woodland Heights Elementary School a five lesson curriculum centered around responsible pet ownership. Food, Shelter, Exercise and Play, veterinary care, and being the five tenets of being a good pet owner. My thanks to Deborah Fairbanks-Corr, Jan Keady, and Wanda Gilson for their support. I anticipate expanding the program in 2011 to encompass summer camp groups.

I would like to extend personal thanks to all our volunteers this year and look forward to 2011 where we will be able to accomplish even more thanks to our most precious resource, our volunteers!
S.N.A.P
Spay Neuter Assistance Program

SNAP STATS 2010

- 250 cat neuters
- 55 dog neuters
- 268 cat spays
- 53 dog spays

The New Hampshire Society has committed its staff and resources to solving the overwhelming problem of unwanted kittens and puppies. NHHS has become the leader in offering safe, affordable sterilizations in the Lakes Region of NH. Our S.N.A.P program offers Spay/Neuter assistance and provides affordable veterinary services to families in need. We recognize that spay/neuter is the key to eliminating pet homelessness.

We would like to thank Dr. Sara White, the founder and veterinarian of Spay ASAP, Inc. who we partnered with to successfully provide our communities with low cost spay and neuter options!

“When I play with my cat, how do I know that she is not passing time with me rather than I with her?”

-Montaigne
The NH Humane Society is pleased to publish statistical information under nationally recognized guidelines known as the Asilomar Accords. This format was developed by a group of animal welfare leaders for the purpose of building bridges across varying philosophies, developing relationships and creating goals focused on reducing the euthanasia of healthy and treatable companion animals in the United States.

**Annual Animal Statistics**

<table>
<thead>
<tr>
<th>Animals Received</th>
<th>NH vs. Transport Dogs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dogs and Puppies</td>
<td>NH Dogs</td>
</tr>
<tr>
<td></td>
<td>Transported Dogs</td>
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<tr>
<td>Cats and Kittens</td>
<td></td>
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<tr>
<td>Other Animals</td>
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</tr>
<tr>
<td>Total</td>
<td>Total</td>
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<td>530</td>
<td>270</td>
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<tr>
<td>788</td>
<td>260</td>
</tr>
<tr>
<td>12</td>
<td></td>
</tr>
<tr>
<td>1330</td>
<td>530</td>
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</table>

<table>
<thead>
<tr>
<th>Animals Adopted</th>
<th>Animals Reunited</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dogs and Puppies</td>
<td>Dogs and Puppies</td>
</tr>
<tr>
<td>Cats and Kittens</td>
<td>Cats and Kittens</td>
</tr>
<tr>
<td>Other Animals</td>
<td>Other Animals</td>
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<tr>
<td>Total</td>
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<td>357</td>
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<td>694</td>
<td>8</td>
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<tr>
<td>9</td>
<td>0</td>
</tr>
<tr>
<td>1060</td>
<td>161</td>
</tr>
</tbody>
</table>

Mary Di Maria  
Executive Director  

Marylee Gorham  
Director of Development, PR and Volunteers  

Karen Bald  
Business Director  

Lauren Richard  
Animal Care Manager
As a private non-profit organization, the NHHS relies on the financial support from generous individuals, businesses and foundations. Despite a constant struggle as we seek to stay within the confines of a set budget added to the challenge of unexpected animal welfare situations we successfully managed to provide services to the community. We are pleased to share our 2010 financial results with you that outlines our financial stewardship and sound fiscal strategy.

"My dog is worried about the economy because Alpo is up to $3.00 a can. That’s almost $21.00 in dog money."

Joe Weinstein

2010 Operating Revenues (unaudited)

<table>
<thead>
<tr>
<th>Sources of Support</th>
<th>Amount</th>
<th>% of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual and Corporate Donations</td>
<td>$268,903.00</td>
<td>25.1%</td>
</tr>
<tr>
<td>Net Proceeds from Fundraising Events*</td>
<td>$61,420.00</td>
<td>5.7%</td>
</tr>
<tr>
<td>Estate Giving: Wills and Bequests</td>
<td>$323,331.00</td>
<td>30.2%</td>
</tr>
<tr>
<td>Shelter Services (Adoptions, Medical)</td>
<td>$169,303.00</td>
<td>15.8%</td>
</tr>
<tr>
<td>City and Town Service Contracts</td>
<td>$65,600.00</td>
<td>6.1%</td>
</tr>
<tr>
<td>Interest, Dividends, &amp; Other Income</td>
<td>$165,576.00</td>
<td>15.5%</td>
</tr>
<tr>
<td>Grants</td>
<td>$16,649.00</td>
<td>1.6%</td>
</tr>
<tr>
<td><strong>Total Income:</strong></td>
<td><strong>$1,070,782.00</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

* Includes the value of donated auction items

Your donations to NHHS are used for the greatest good for our animals. Our finances are audited by an independent accounting firm yearly to comply with federal standards. We provide full disclosure of financial data to the State of New Hampshire, fulfilling all charitable registration requirements. We continue to ensure that our revenues and expenditures are in healthy balance, reviewed by our Board in consent with our financial managers to protect the longevity of our organization and sustainability of our programs.
The New Hampshire Humane Society operations, programs and services cost $2,600.26 per day to operate, which computes to $713.61 per animal. Adoption fees only cover 13.74% of that cost; the rest needs to be raised as donations or event fundraisers. Additional expenses include interest payments on a $1.7 million dollar building loan. Fundraising expenses factor less than 11% with 77% of every dollar donated going directly to the programs that provide care for our animals. We aggressively manage our expense budget to ensure that your donation dollar is used wisely to provide for the animals.

2010 Operating Expenses (unaudited)

<table>
<thead>
<tr>
<th>Total Expenses:</th>
<th>Amount</th>
<th>% of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Animal Welfare &amp; Sheltering</td>
<td>$544,963.00</td>
<td>50.36%</td>
</tr>
<tr>
<td>Veterinary Care</td>
<td>$177,858.00</td>
<td>16.43%</td>
</tr>
<tr>
<td>Mortgage Payments on Shelter Building</td>
<td>$108,000.00</td>
<td>9.98%</td>
</tr>
<tr>
<td>Capital Improvements - Shelter Building</td>
<td>$3,125.00</td>
<td>0.29%</td>
</tr>
<tr>
<td>Admin Support Services</td>
<td>$118,275.00</td>
<td>10.93%</td>
</tr>
<tr>
<td>Fundraising and Community Outreach</td>
<td>$130,010.00</td>
<td>12.01%</td>
</tr>
<tr>
<td><strong>Total Expenses:</strong></td>
<td><strong>$1,082,231.00</strong></td>
<td></td>
</tr>
</tbody>
</table>

Reconciliation of Net Assets

<table>
<thead>
<tr>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets or Fund Balances at Beginning of Year</td>
</tr>
<tr>
<td>Revenue Less Expenses</td>
</tr>
<tr>
<td>Net Unrealized Gains on Investments</td>
</tr>
<tr>
<td>Net Assets or Fund Balances at End of Year</td>
</tr>
</tbody>
</table>

“No matter how little money and how few possessions you own, having a dog makes you rich.”

-Louis Sabin
Donor Recognition

The New Hampshire Humane Society relies on the financial support of our donors to assist us with the care of the homeless, abandoned, and injured animals. Due to the support we receive we are able to offer care and comfort along with medical attention to the animals that arrive on our door steps.

On behalf of all of us and the animals at NHHS we are pleased to acknowledge the generosity of those individuals, corporation, and foundations who supported us with direct contributions totaling $500 or more.

We would also like to extend our sincere gratitude to all who contributed to NHHS in 2010. Thank you!

$10,000+
Mary Di Maria & Mark Diette
Nassau Broadcasting
Northeast Communications

$5,000+
Animal Welfare Fund
Deborah Fairbank Corr
Laconia Savings Bank
The River

$3,000 — $4,999
Leslie Sharp Christodouloupolous
Franklin Savings Bank
Funspot
Hampshire Hospitality Holdings
Lyman Pope Jr. Foundation
NH Electric Co-op
Meredith Village Savings Bank

$1,000 — $2,999
BAE Systems Employee Comm. Fund
Marie Baker & Mark Woglom
John (Jack) Bender & Marcia Bates
Richard & Joyce Bennett
Donald Blake
Casual Cape
Susannah Chance
Jeffrey Cloutier
Sarah Curtis & Alan Awrich
Richard & Susan DeSeve
David & Sylvia Detscher

$1,000 — $2,999 - Continued
Eptam Plastics, Ltd.
Dr. and Mrs. Peter Gray/Grazis Gray Charitable Fund
Great American Dining (Alex Ray)
Constance Heath
John and Inge Hilberg
Ellen Hoyt
Laconia Middle School
Gabriele LeDuc
Stephen & Tracy Lemoine
Mary H. Manita
Maurices
Charlotte Nadeau
New Hampshire Motor Speedway
Peter & Kathy Nurge
Wendy Palmquist
Paws Antiques
Pella Windows & Doors
Pine Gardens Manufactured
Homes, Inc.
Penny Pitou & Milo Pike Charitable Fund
Marnie Schulz
Joseph & Serena Skiffington
Robin Smith
Taking Care with Cause for Paws NH
Casey & Rita Trumble
Whitebridge Farm Productions

Shelter Support Staff

Veterinarian
Dr. Rich Montminy

Animal Care Technicians
Devin Arsenault
Kelly Bennett
Gina Carita
Ashley Clark
Kristen Czerwonka
Amy Depres
Justin Elliot
Peggy Gifford
Chelsea Gleeson
Michelle King
Jennica Hancock
Kim Royea
Tina Shipley
Brandon Sousa
Megan Tower
Jerica Wikins

Animal Behaviorist
Kelly Sullivan-Arbogast

Receptionist
Carrie Chase
Donor Recognition

$500 — $999 - Continued

Absolute Broadcasting
Samuel S. Audley
Earl J. Bagley
Harry & Priscilla Bean
Barbara Clifford
CSD Sealing Systems
Peter & Beverly Dole
Dr. Donald Ettelson &
Mary Ettelson
John Stiger Ferry
Jeffrey Forbes
William W. Gard
Peg Gavenonis & Robert Raco
Norma Greene
Andrea Grevior
Betty A. Guyer
John & Julie Irwin
Dr. Thomas Jackson &
Mary M. Jackson
Lady of the Lake Realty
Lakes Region United Way, Inc.
The Margate Resort
Robert S. Miller
The Mucci Family
Patricia G. Muzzey
Gertraud Poli
Karina Pomerantz & Kathryn Cordeiro
Evelyn C. Schwager
Shep Brown’s Boat Basin
Denise Stringfellow
Michele Trembly
Christopher Volpe
Waterville Development Corporation

Foundation & Trusts
Helen Busiel Trust
Estate of Frank Castro
Aldis J. Christie Jr. Trust
Gladys W. Christie Intervivos Trust
The Clark Foundation
Estate of Daniel B. Clark
Marjorie M. Clark Irrevocable Trust
Mary E. Farmar Trust
Estate of Lucille F. Guild
Ruth W. Metcalfe Charitable Trust
Lena T. Nelson Fund
Julia B. Rennie Trust
Estate of Barbara Smyth
Estate of Hetty N. Stern

Special Mention
Leo Sandy
Don Molick
Winnipesaukee Veterinary Emergency Center
All the amazing donors that stop by with various items from our wish list throughout the year

“A cat has nine lives. For three he plays, for three he strays, and for the last three he stays.”

-English Proverb

Page 11